

Message Text

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PAGE 01 JIDDA 05088 101427Z

ACTION EB-08

INFO OCT-01 NEA-10 ISO-00 SOE-02 AID-05 CEA-01 CIAE-00

COME-00 DODE-00 DOE-15 H-01 INR-10 INT-05 L-03

NSAE-00 NSC-05 OMB-01 PM-05 ICA-11 OES-09 SP-02

SS-15 STR-07 TRSE-00 ACDA-12 PA-01 AF-10 /139 W

-----072877 111201Z /53

R 101336Z JUL 78

FM AMEMBASSY JIDDA

TO SECSTATE WASHDC 2652

INFO AMCONSUL DHAHRAN

USLO RIYADH

DFSC CAMERON STATION VA

LIMITED OFFICIAL USE JIDDA 5088

E.O. 11652: N/A

TAGS: ENRG, SA, US

SUBJECT: OFFER OF SAUDI CRUDE FOR SPR

REF: (A) STATE 170786, (B) KHARTOUM 3008

1. DEPARTMENT IS CORRECT IN ASSUMPTION THAT SALE DESCRIBED
REFTEL IS HIGHLY UNLIKELY.

2. PERSONAL DISCUSSION WOTH AHMED AL KHEREIJI, PETROMIN
DIRECTOR FOR INTERNATIONAL MARKETING, RESULTED IN COMMENT
THAT JAGI ZAKI IS KNOWN TO SAUDIS UNFAVORABLY. NO DETAILS
WERE PROVIDED. KHEREIJI STATED THAT AS FAR AS PETROMIN WAS
CONCERNED THERE IS NOTHING TO THE OFFER. HE REVEALED THAT
OFFERS OF LOW PRINCE OIL HAVE BEEN A FAVORITE PLOY FOR FIXERS
TO ARRANGE A DEAL BUT THAT NOTHING HAS COME OF THESE ATTEMPTS
FOR SOME TIME. KHEREIJI STATED THAT SOME FIXERS HAVE EVEN
PRESENTED LETTERS WITH HIS FORGED SIGNATURE TO SUBSTANTIATE
FRAUDS.

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3. AS FOR THE SO-CALLED PRINCE, ADNAN H. SHARBATLY,
HI IS NOT A PRINCE BUT THE YOUNG NEPHEW OF A PROMINENT
FOOD IMPORTER WHO KHEREIJI SAID WILL NOT BE ABLE TO
SUPPLY ANY GOVERNMENT OIL.

4. EMBASSY'S COMMERCIAL SECTION HAS HAD NO CONTACT
FROM ZAKI.

5. FYI: IT IS REPORTED (REFTEL B) THAT SAUDIS ARE GIVING SUDAN TWO MILLION TONS OF OIL ON LONG-TERM CREDIT PAYMENT WHICH MAY EVENTUALLY BE WRITTEN OFF. THE NAGI ZAKI NAME HAS AN EGYPTIAN OR SUDANESE RING AND THE SHARBATLYS DO A LOT OF FOOD BUSINESS WITH THE SUDAN. IT MAY BE POSSIBLE THAT SOME OF THIS COULD BE DIVERTED. HOWEVER, WE BELIEVE THIS WOULD IRRITATE THE SAUDIS AND JEOPARDIZE THE FLOW OF THIS GIFT OIL.
WEST

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NNN

Message Attributes

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Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition Reason:
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Litigation History:
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